

**Small Business Resource Directory**  
Compliments of the  
**Santa Fe Hispanic Chamber of Commerce**

This directory contains names, descriptions and contact information for key organizations, programs and services that can help you and your business succeed! Whether you are starting a new business, seeking new ways to improve your existing business or just thinking about a potential business, these organizations can help direct you to the resources that you need. Good luck in your endeavors!

**SMALL BUSINESS ADVISORS**

**Bizport – Empowering Business Spirit (EBS) Initiative.** Empowering Business Spirit is a network of business-serving organizations committed to making Northern New Mexico the perfect place to start and grow a business. Bizport is your online resource for business development. Resources are available to help start or expand a business in Northern New Mexico. Contact: Scott Beckman, EBS Program Coordinator Phone: (505)989-8004 Email: [scott@rdcnm.org](mailto:scott@rdcnm.org) Website: [www.bizport.org](http://www.bizport.org).

**Española Small Business Development Center.** Certified business analysts provide free and confidential one-on-one business consulting & training to start-up and established businesses. The SBDC can help you plan for profit, implement goals, and grow your business. Offers specific help and workshops with business plan development, market research, management, accounting, software, advertising, websites and more. Contact: Julianne Barbee, Director, Main office: Northern New Mexico College 1027 N. Railroad Avenue Española, New Mexico 87532 Phone: (505)747-2236 Website: [www.nmsbdc.org/Espanola/](http://www.nmsbdc.org/Espanola/).

**Greater Española Valley Community Development Corporation (GEVCDC).** The GEVCDC is a non-profit economic development organization that was founded for the purpose of furthering the quality of life in Rio Arriba County and the Española Valley. GEVCDC promotes a high quality of life for all community members; a sustainable and diversified economy; a quality educational system with a broad range of training opportunities; strong family units and family values; and a respect for the diverse cultures of the region. Contact: GEVCDC 1027 N Railroad Avenue Española, NM 87532 Phone: (505)753-8950 Email: [Espanolacdc@zianet.com](mailto:Espanolacdc@zianet.com) Website: [www.goEspanola.com](http://www.goEspanola.com).

**New Mexico Community Capital IMPACT—NM Business Growth Services.** IMPACT-NM Business Growth Services provides equity capital and business growth services to qualifying businesses throughout New Mexico, particularly in under-invested areas. Builds successful businesses throughout New Mexico by helping them create the strategies, master the skills, and acquire the outside resources they need to prosper. Contact: Christopher Madrid, Vice President, IMPACT-NM Business Growth Services Mailing address: NMCC - PO Box 1302 Bernalillo, NM 87004 Office Address: 1115 S Camino del Pueblo Bernalillo, NM Phone: (505)924-2820 Toll Free: 866.222.1552 Email: [info@nmccap.org](mailto:info@nmccap.org) Website: [www.nmccap.org/Business\\_Services](http://www.nmccap.org/Business_Services).

**Regional Development Corporation (RDC).** The RDC assists Northern New Mexico communities and small businesses with economic development activities. Works with community leaders to address the increasingly rapid pace of technological, social and environmental change in NNM by assisting communities and industry in managing their economic projects and initiatives. Contact: RDC 2209 Miguel Chavez Road, Suite C Santa Fe, NM 87505 Phone: (505)820.1226 website: [www.rdcnm.org](http://www.rdcnm.org).

**Santa Fe Small Business Development Center.** Professional business advisors help entrepreneurs climb the ladder of success. Offers free business advising, management consulting, training courses, workshops, free computer/internet use and resource library. Contact: Santa Fe SBDC Santa Fe Community College 6401 Richards Avenue Santa Fe, NM 87508 Phone: (505)428-1343 Fax (505) 428-1469 Email: [sfccsbdc@sfccnm.edu](mailto:sfccsbdc@sfccnm.edu) website: [www.nmsbdc.org/santafe/](http://www.nmsbdc.org/santafe/).

**Service Corps of Retired Executives – SCORE.** SCORE is a national, nonprofit association dedicated to entrepreneur education and the formation, growth and success of small business nationwide. A resource partner with the Small Business Administration (SBA), SCORE provides face-to-face and email business counseling to help small businesses evaluate plans, stabilize, grow, innovate and succeed. Counseling by appointment. Contact: SCORE Montoya Federal Building 120 Federal Place, Rm. 307 Santa Fe, NM 87501 Phone: (505)988-6302 Email: [scoresf@yahoo.com](mailto:scoresf@yahoo.com) Website: [www.santafescore.org](http://www.santafescore.org).

## **BUSINESS INCUBATOR**

**Santa Fe Business Incubator (SFBI).** SFBI supports new and growing businesses, offering a wide range of business training, support programs, flexible leases, and shared equipment in a professional working environment. Contact: SFBI 3900 Paseo del Sol Santa Fe, NM 87507 Phone: (505) 424-1140 email: [info@sfbi.net](mailto:info@sfbi.net) Website: [www.sfbi.net](http://www.sfbi.net).

## **LOANS AND FINANCE**

**ACCION.** ACCION New Mexico invests in the community's most important asset - human potential. Increases access to business credit, makes loans and provides training to help emerging and existing entrepreneurs realize their dreams. Contact: ACCION 20 First Plaza NW, Suite 417 Albuquerque, N.M. 87102 Phone: (505) 243-8844 Toll-free: 1-800-508-7624 Email: [accion@accionnm.org](mailto:accion@accionnm.org) Website: [www.accionnewmexico.org](http://www.accionnewmexico.org).

**The Loan Fund.** The Loan Fund provides loans, training and business consulting to entrepreneurs, business owners and non-profit organizations throughout the state and the entire Navajo Nation. Services support the efforts of low-income individuals and their communities to achieve self-reliance and control over their economic destinies. Contact in Santa Fe: 3900 Paseo del Sol Suite A321 (inside SF Business Incubator ) Santa Fe, NM 87507 Phone: (505)366-1262 By appointment only. Toll free: (866) 873-6746 Email: [info@loanfund.org](mailto:info@loanfund.org) Website: [www.loanfund.org](http://www.loanfund.org).

**Santa Fe Small Business Development Loan Fund (SFSBDLF).** The SFSBDLF provides loans, business training and consulting to entrepreneurs and small businesses located in the city of Santa Fe that have difficulty in securing traditional commercial credit. Contact: 3900 Paseo del Sol Suite A321 (inside SF Business Incubator) Santa Fe, NM 87507 (505) 366-1262 By appointment only. Toll free: (866) 873-6746 Email: [info@loanfund.org](mailto:info@loanfund.org) Website: [www.loanfund.org](http://www.loanfund.org).

**Women's Economic Self-Sufficiency Team (WESST).** WESST is a statewide economic development organization committed to growing New Mexico's economy by cultivating entrepreneurship. Places particular emphasis on helping low-income women and minorities achieve financial self-sufficiency through sustained self-employment. WESST's services are available to any New Mexico resident seeking to start or grow a business. Contact: Bette Bradbury, Regional Manager 3900 Paseo del Sol Suite 322A Santa Fe, NM 87507 Phone: (505)988-5030 Website: [www.wesst.org](http://www.wesst.org).

## **HIGH TECH BUSINESS SUPPORT**

**Los Alamos National Laboratory Technology Transfer Division.** Helps northern New Mexico's business community serve the needs of the Laboratory and its surrounding communities by developing new ways to use

emerging Laboratory technologies to stimulate high-tech business start-ups, create job opportunities, and attract business and capital to the region. Works in partnership with Los Alamos Commerce and Development Corporation (LACDC) and Technology Ventures Corporation (TVC) to sponsor training and networking events in the region for both potential and established entrepreneurs. Contact: Elmer Salazar Phone: (505) 667-5720 Email: [elmers@lanl.gov](mailto:elmers@lanl.gov) Website: [www.lanl.gov/orgs/tt/index.shtml](http://www.lanl.gov/orgs/tt/index.shtml) .

**Los Alamos National Laboratory Technology Transfer Division NM Small Business Assistance (NMSBA) Program.** The program brings the technology and expertise of the national laboratories to small businesses in New Mexico to promote economic development in the state, with emphasis on rural areas. Helps solve New Mexico's small business challenges with laboratory expertise and resources. Contact: Lisa Henne (505) 667-4391 Email: [henne@lanl.gov](mailto:henne@lanl.gov) Website: [www.lanl.gov/partnerships/nmsba/](http://www.lanl.gov/partnerships/nmsba/).

## AGRICULTURE & FOOD PRODUCTS

**New Mexico State University Extension Service – Rural & Community Economic Development.** The Extension Service provides education and sustainable agricultural research in Northern New Mexico and supports small business development and sustainable agriculture. Contact: Lucia F. Sanchez, Rural & Community Economic Development Agent 371 Alcalde St, County Rd 40, Alcalde, NM 87511 Phone: (505)852-0480 E-mail: [lucias@nmsu.edu](mailto:lucias@nmsu.edu) Website: [www.aces.nmsu.edu/academics/aeab/alcalde----cooperative-e.html](http://www.aces.nmsu.edu/academics/aeab/alcalde----cooperative-e.html).

## EDUCATION, TRAINING AND WORKFORCE DEVELOPMENT

**Northern New Mexico College – Business & Office Administration Department.** Northern's Business and Office Administration Department teaches contemporary, integrated undergraduate business curriculum to students who either wish to enter the workforce or advance their skills. Programs include Accounting, Bookkeeping, Business Management, Hospitality, Tourism and Restaurant Management, Medical Office Professional and much more. Contact: Española Campus 921 Paseo de Oñate Española, NM 87532 Phone: (505) 747-2100 Website: [www.nnmc.edu/academics/departments/boa/](http://www.nnmc.edu/academics/departments/boa/).

**New Mexico Highlands University Entrepreneurial Institute.** The Institute focuses on small business success and the effective entrepreneur. Offers courses both at graduate and undergraduate levels, as well as an Entrepreneurship Certificate program. NMHU Center partners with local institutions to provide greater opportunities to students, including Santa Fe Community College, Santa Fe Public Schools, Northern New Mexico Network and the Santa Fe Hispanic Chamber of Commerce. Contact: Dr. Steve Martinez, Director Phone: (505)428-1263 Email: [smartinez@nmhu.edu](mailto:smartinez@nmhu.edu) Highlands Center Española at 705 La Joya Española NM 87532 Phone: (505)426-2002. Highlands Center Santa Fe at Santa Fe Community College 6401 Richards Avenue Santa Fe, NM 87508 Phone: (505)428-1742 Websites: [www.nmhu.edu/statewidecenters/Espanola](http://www.nmhu.edu/statewidecenters/Espanola) and [www.nmhu.edu/statewidecenters/santafe](http://www.nmhu.edu/statewidecenters/santafe).

**Santa Fe Community College (SFCC).** SFCC is responsible for providing the region with affordable high quality education and training. Includes basic skill programs; certificates and technical degrees; associate degrees with four year transfer potential, and personal enrichment courses both for credit and not for credit. Contact: SFCC 6401 Richards Avenue Santa Fe, NM 87508 Phone: (505) 428-1000 Website: [www.sfccnm.edu](http://www.sfccnm.edu).

**Santa Fe Community College SFCC Customized Training.** The College offers customized training to meet the unique needs of local employers by enhancing employees' skills to increase productivity and effectiveness. Contact: Lou Schreiber 6401 Richards Avenue Santa Fe, NM 87508 Phone: (505) 428-1617 Email: [lschreiber@sfccnm.edu](mailto:lschreiber@sfccnm.edu) Website: [www.sfccnm.edu/ce/training](http://www.sfccnm.edu/ce/training).

## SITE SELECTION

**New Mexico Economic Development Partnership.** New Mexico is rapidly becoming one of the hottest places to relocate a business. The New Mexico Partnership is committed to partnering with you to ensure your success. Provides all the necessary information and assistance for you to make an informed site location decision -- and succeed into the future. Website lists industry specific incentives, programs and data. Contact: Andrew Corona, Business Development Manager 117 Gold Ave. SW Albuquerque, NM 87102 Phone: (505) 338-1468 Email: [acorona@nmpartnership.com](mailto:acorona@nmpartnership.com) Website: [www.nmpartnership.com](http://www.nmpartnership.com) .

## SMALL BUSINESS ADVOCACY & CHAMBERS OF COMMERCE

**Española Valley Chamber of Commerce.** The Chamber works to stimulate the economy and improve the quality life in the Española Valley. Establishes a collective civic and business voice that provides a clearinghouse for information, partners with community organizations and promotes the culture and people of the Española Valley. Contact: Española Valley Chamber of Commerce 1 Calle de las Españolas, Suite F & G Española, NM 87532 Phone: (505) 753-2831 Email: [info@Espanolanmchamber.com](mailto:info@Espanolanmchamber.com) Website: [www.Espanolanmchamber.com](http://www.Espanolanmchamber.com) .

**Santa Fe Hispanic Chamber of Commerce (SFHCC).** SFHCC acts as a catalyst and promotes organizational leadership which focuses on Hispanic entrepreneurship. It serves by securing and leveraging resources and promoting change to improve the economic well-being and vitality of Hispanics in the region; thereby empowering the community and enhancing the local economy. Contact: SFHCC PO Box 4640 Santa Fe NM 87505 Phone: (505)473-3080 Email: [admin@santafehispanicchamber.com](mailto:admin@santafehispanicchamber.com) Website: [www.santafehispanicchamber.com](http://www.santafehispanicchamber.com).

**Santa Fe Chamber of Commerce.** The mission of the Santa Fe Chamber is to strengthen the local economy and serve as the voice of business in community affairs. The Chamber's number one priority is to help member businesses grow and make Santa Fe a great place to do business. Contact: Santa Fe Chamber of Commerce PO Box 1928, Santa Fe, NM 87507 Phone: (505) 988-3279 Email: [trish@santafechamber.com](mailto:trish@santafechamber.com) Website: [www.santafechamber.com](http://www.santafechamber.com).

**Santa Fe Business Alliance.** The mission of the Alliance is to build a healthy local economy which provides fairly-compensated work opportunities for the people of Santa Fe and the surrounding region while preserving a strong sense of community. Supports a sustainable global economy that enhances community life, provides economic and social justice and supports locally-owned businesses. Contact: The Alliance P.O. Box 23864 Santa Fe, NM 87502 Phone: (505)989-5362 Email: [info@santafealliance.com](mailto:info@santafealliance.com) Website: [www.santafealliance.com](http://www.santafealliance.com).

## YOUTH ENTREPRENEURSHIP

**Center for the Education and Study of Diverse Populations (CESDP).** CESDP of New Mexico Highlands University works with middle and high school youth and college students in community research, leadership, and service learning projects. CESDP has offices in Española, Albuquerque and Las Vegas. Contact: Ron Martinez or Marcia Brenden at (505) 747-7238 Website: [www.cesdp.nmhu.edu/](http://www.cesdp.nmhu.edu/) .

**Northern New Mexico ENLACE Project.** ENLACE is a collaboration between community colleges, a university, high schools and community organizations designed to produce more Latino and Hispanic high school and college graduates. ENLACE targets high school and college students in five counties, including Santa Fe and Rio Arriba. Contact: Kristin Krell, ENLACE Phone: (505) 428-1714 Email: [kkrell@sfccnm.edu](mailto:kkrell@sfccnm.edu) Santa Fe Community College 6401 Richards Avenue Santa Fe, NM 87505 Website: [www.sfccnm.edu](http://www.sfccnm.edu) .

## GOVERNMENT AGENCIES

**City of Santa Fe Economic Development Division.** The City assists businesses in locating to, expanding, and relocating in Santa Fe. Promotes business expansion and develops sites and infrastructure to support the needs of businesses. Contact: City of Santa Fe Economic Development Division 120 South Federal Place, Room 314 Santa Fe, NM 87501 Phone: (505)955-6912 Websites: [www.SantaFeNM.gov](http://www.SantaFeNM.gov) and [www.SantaFeBiz.org](http://www.SantaFeBiz.org).

**State of New Mexico Economic Development Department (NMEDD).** The NMEDD provides a wide range of programs and support to promote business development and expansion in New Mexico. Key priorities include rural economic development, technology based economic development and small business support programs. The Department's team of business representatives work closely with local economic development organizations to provide a variety of assistance for New Mexico businesses. Whether you are looking for financial, labor training, technical or regulatory assistance, this team has the expertise to guide you through the process.

Programs provide a wide range of assistance including financial assistance, tax credits, job training and more, including: Tax Credits for creating general jobs, jobs in rural areas and technology sectors, purchasing equipment and land, and investments; and Job Training Incentive Program (JTIP)—for funding on-the-job-training for newly created jobs in expanding or relocating businesses, for up to six months.

Contact: Steve Gonzales, Regional Representative 1100 St. Francis Drive Santa Fe, NM 87505  
Phone: (505) 827-2642 Email: [steve.gonzales2@state.nm.us](mailto:steve.gonzales2@state.nm.us) Website: [www.edd.nm.us](http://www.edd.nm.us).

Contact: Nancy Baker, Regional Representative 1100 St. Francis Drive Santa Fe, NM 87505 Phone: (505) 827-0228  
Email: [Nancy.Baker@state.nm.us](mailto:Nancy.Baker@state.nm.us) Website: [www.edd.nm.us](http://www.edd.nm.us).

## OTHER LINKS

**New Mexico Business and Community Development Calendar** – A calendar for quick reference to relevant business and community events throughout the state. Complete resource guide to training, industry information, or networking events on one website: [www.edcalendar.org](http://www.edcalendar.org)

**New Mexico Highlands University** – Main Campus toll free phone: (877) 850-9064 Website: [www.nmhu.edu](http://www.nmhu.edu)

**New Mexico Workforce Connection** – Job seekers, employers, disabled and youth gain access to wide range of services, current job openings, workshops, training and access to Internet, phone, fax and computers for resume building and job searches. Website: [www.onestopnmm.org](http://www.onestopnmm.org)

**NNM Connect** – Refers entrepreneurs to programs that help grow local businesses and strengthen the Northern New Mexico economy. Website: [www.nnmconnect.net](http://www.nnmconnect.net)

**Northern New Mexico College** – Phone: (505) 747-2100 Website: [www.nnmc.edu](http://www.nnmc.edu)

**St. John's College** – In Santa Fe, phone: (505) 984-6000 Website: [www.stjca.edu](http://www.stjca.edu)

**University of New Mexico** – Toll free phone: (800) Call UNM Website: [www.unm.edu](http://www.unm.edu)

**University of Phoenix Santa Fe Learning Center** – Phone: (505) 984-2188 Website: [www.phoenix.edu/campus\\_locations/NM/new\\_mexico\\_campus\\_locations/santa-fe.html](http://www.phoenix.edu/campus_locations/NM/new_mexico_campus_locations/santa-fe.html)